











## Calculating 5-year Money Accumulation from Keeping Older Truck vs. Buying a New Truck vs. Leasing a Truck

|  |              |                     |              |              |              | Amount<br>More/Less<br>Than New |
|--|--------------|---------------------|--------------|--------------|--------------|---------------------------------|
| Keen Current Truck                         | Year 1       | Year 2              | Year 3       | Year 4       | Year 5       | Truck                           |
| Keep Current Truck                         |              | • · - · • • • • • • |              |              |              | ¢0, 700, 00                     |
| Keep Truck Cash                            | \$130,000.00 |                     | \$218,000.00 |              |              |                                 |
| Keep Truck Value                           | \$27,000.00  | \$26,000.00         | \$25,000.00  | \$24,000.00  | \$23,000.00  |                                 |
| Interest on cash (high-yield savings 4.5%) | \$5,850.00   | \$7,830.00          | \$9,810.00   | \$11,790.00  | \$13,770.00  |                                 |
| Keep Truck Total Assets                    | \$162,850.00 | \$207,830.00        | \$252,810.00 | \$297,790.00 | \$342,770.00 | -\$11,105.10                    |
| Net Income before repairs & fuel           | \$118,200.00 | \$118,200.00        | \$118,200.00 | \$118,200.00 | \$118,200.00 |                                 |
| Repairs                                    | \$30,000.00  | \$30,000.00         | \$30,000.00  | \$30,000.00  | \$30,000.00  |                                 |
| Fuel Costs                                 | \$44,200.00  | \$44,200.00         | \$44,200.00  | \$44,200.00  | \$44,200.00  |                                 |
| Additional Insurance Costs                 | \$0.00       | \$0.00              | \$0.00       | \$0.00       | \$0.00       |                                 |
| Keep Truck Annual Total Saved              | \$44,000.00  | \$44,000.00         | \$44,000.00  | \$44,000.00  | \$44,000.00  |                                 |
| Keep Truck Total Net Value                 | \$206,850.00 | \$251,830.00        | \$296,810.00 | \$341,790.00 | \$386,770.00 | -\$31,425.10                    |
| Buy New Truck                              |              |                     |              |              |              |                                 |
| New Truck Cash                             | \$0.00       | \$80,570.00         | \$158,390.00 | \$233,460.00 | \$308,780.00 |                                 |
| New Truck Value                            | \$156,000.00 | \$124,800.00        | \$93,600.00  | \$62,400.00  | \$31,200.00  |                                 |
| Interest on cash (high-yield savings 4.5%) | \$0.00       | \$3,625.65          | \$7,127.55   | \$10,505.70  | \$13,895.10  |                                 |
| New Truck Total Assets                     | \$156,000.00 | \$208,995.65        | \$259,117.55 | \$306,365.70 | \$353,875.10 |                                 |
| Net Income before repairs & fuel           | \$135,700.00 | \$135,700.00        | \$135,700.00 | \$135,700.00 | \$135,700.00 |                                 |
| Repairs                                    | \$13,750.00  | \$16,500.00         | \$19,250.00  | \$19,000.00  | \$30,000.00  |                                 |
| Fuel Costs                                 | \$40,180.00  | \$40,180.00         | \$40,180.00  | \$40,180.00  | \$40,180.00  |                                 |

| Additional Insurance Costs  | \$1,200.00                     | \$1,200.00       | \$1,200.00    | \$1,200.00          | \$1,200.00          |              |
|---|--------------------------------|------------------|---------------|---------------------|---------------------|--------------|
| New Truck Annual Total Saved  | \$80,570.00                    | \$77,820.00      | \$75,070.00   | \$75,320.00         | \$64,320.00         |              |
| New Truck Total Net Value   | \$236,570.00                   | \$286,815.65     | \$334,187.55  | \$381,685.70        | \$418,195.10        |              |
| Lease Truck   |                                |                  |               |                     |                     |              |
| Lease Truck Cash  | \$130,000.00                   | \$174,690.00     | \$216,630.00  | \$255,820.00        | \$295,260.00        | -\$13,520.00 |
| Lease Truck Value   | \$0.00                         | \$0.00           | \$0.00        | \$0.00              | \$0.00              |              |
| Interest on cash (high-yield savings 4.5%)  | \$5,850.00                     | \$7,861.05       | \$9,748.35    | \$11,511.90         | \$13,286.70         |              |
| Lease Truck Total Assets  | \$135,850.00                   | \$182,551.05     | \$226,378.35  | \$267,331.90        | \$308,546.70        | -\$45,328.40 |
| Net Income before repairs & fuel  | \$135,700.00                   | \$135,700.00     | \$135,700.00  | \$135,700.00        | \$135,700.00        |              |
| Repairs   | \$13,750.00                    | \$16,500.00      | \$19,250.00   | \$19,000.00         | \$30,000.00         |              |
| Fuel Costs  | \$40,180.00                    | \$40,180.00      | \$40,180.00   | \$40,180.00         | \$40,180.00         |              |
| Additional Insurance Costs  | \$1,200.00                     | \$1,200.00       | \$1,200.00    | \$1,200.00          | \$1,200.00          |              |
| Lease Payment   | \$35,880.00                    | \$35,880.00      | \$35,880.00   | \$35,880.00         | \$35,880.00         |              |
| Lease Truck Annual Total Saved  | \$44,690.00                    | \$41,940.00      | \$39,190.00   | \$39,440.00         | \$28,440.00         |              |
| Lease Total Net Value   | \$180,540.00                   | \$224,491.05     | \$265,568.35  | \$306,771.90        | \$336,986.70        | -\$81,208.40 |
| Description:  |                                |                  |               |                     |                     |              |
| This spreadsheet estimates the 5-year reve<br>2) buying a new truck, and 3) leasing or fina |                                | different busine | ess manageme  | ent decisions: 1) k | eeping current tru  | ck,          |
| Row descriptions and assumptions:   |                                |                  |               |                     |                     |              |
| Row 6, Keep Truck Value - Used actual   | trade-in value for truck. As   | sumed value      | would decrea  | ase by \$1000 pe    | er year for next fi | ve years     |
| Row 9, Net Income before repairs & fue<br>and multiplied by 2 to estimate the full          |                                | through June     | for 2023      |                     |                     |              |
| Row 10, Repairs - Used actual repairs t   | hrough June 2023 to estimation | ate full year.   |               |                     |                     |              |
| Row 11, Fuel Costs - Used actual fuel of  | •                              | •                | /ear.         |                     |                     |              |
| Row 18, New Truck Value - Used actua  | •                              |                  |               | Jay Anderson        |                     |              |
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| Row 22, Repairs - Used my actual repair costs for the old truck to<br>Used Team Run Smart guideline1 to determine my actual costs w<br>Multiplied Team Run Smart guideline by 2.5 to estimate years 1,2, | ere 2.5 times | their 2012 es             | stimate. | riven annually. |  |
|--|---------------|---------------------------|----------|-----------------|--|
| Row 23, Fuel Costs - Assumed 10% reduction from fuel costs of c  | old truck     |                           |          |                 |  |
| Row 24, Additional Insurance Costs - Used actual insurance cost  | increase      |                           |          |                 |  |
| Row 30, Assumed no value at end of lease term, however this may vary depending on the lease.   |               |                           |          |                 |  |
| Row 37, Lease Payment - Used actual value of truck plus 15% interest to determine lease amount for five year term.   |               |                           |          |                 |  |
|  |               |                           |          |                 |  |
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