

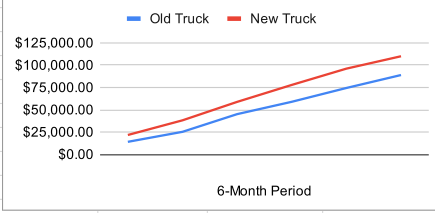


White Glove Trucking 2023 Monthly Profit and Loss Summary Sub-totaled by Truck

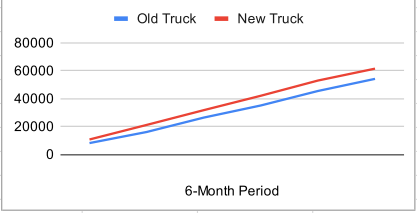
2023 Trucking Performance Indicators

Month	Revenue	Total Miles	Fixed Costs	Variable Costs	Net Income	Revenue/Mile	Fixed Expenses/Mile	Variable Expenses/Mile	Total Cost/Mile	Revenue/Mile Less Expenses	Fuel Cost	Fuel Cost/Mile	Profit Margin
January	\$14,080.67	8115	\$8,637.28	\$8,678.97	-\$3,235.58	1.74	1.06	1.07	2.13	-0.40	\$4,468.64	\$0.55	-22.98%
February	\$11,215.00	7950	\$1,209.30	\$6,893.19	\$3,112.51	1.41	0.15	0.87	1.02	0.39	\$2,849.49	\$0.36	27.75%
March	\$19,825.00	10332	\$1,184.25	\$7,947.34	\$10,693.41	1.92	0.11	0.77	0.88	1.03	\$6,040.38	\$0.58	53.94%
April	\$13,850.00	8707	\$1,366.52	\$9,279.38	\$3,204.10	1.59	0.16	1.07	1.22	0.37	\$4,015.00	\$0.46	23.13%
May	\$15,487.00	10388	\$1,391.87	\$9,199.65	\$4,895.48	1.49	0.13	0.89	1.02	0.47	\$4,735.44	\$0.46	31.61%
June	\$14,528.34	8707	\$1,541.96	\$18,167.39	-\$5,181.01	1.67	0.18	2.09	2.26	-0.60	\$4,289.26	\$0.49	-35.66%
Old-Totals	\$88,986.01	54199	\$15,331.18	\$60,165.92	\$13,488.91						\$26,398.21		
Old-Averages	\$14,831.00	9033	\$2,555.20	\$10,027.65	\$2,248.15	1.64	0.30	1.12	1.42	0.21	\$4,399.70	\$0.48	12.97%
July	\$21,755.00	10690	\$1,618.91	\$5,235.31	\$14,900.78	2.04	0.15	0.49	0.64	1.39	\$4,766.20	\$0.45	68.49%
August	\$16,433.00	10439	\$1,409.97	\$7,123.21	\$7,899.82	1.57	0.14	0.68	0.82	0.76	\$5,261.94	\$0.50	48.07%
September	\$20,685.51	10605	\$1,342.13	\$10,565.97	\$8,777.41	1.95	0.13	1.00	1.12	0.83	\$5,611.00	\$0.53	42.43%
October	\$19,013.50	10343	\$3,617.63	\$5,655.99	\$9,739.88	1.84	0.35	0.55	0.90	0.94	\$5,058.06	\$0.49	51.23%
November	\$18,260.00	10912	\$1,301.96	\$5,328.27	\$11,629.77	1.67	0.12	0.49	0.61	1.07	\$4,650.15	\$0.43	63.69%
December	\$13,897.50	8540	\$1,388.19	\$4,157.10	\$8,352.21	1.63	0.16	0.49	0.65	0.98	\$3,759.61	\$0.44	60.10%
New-Totals	\$110,044.51	61529	\$10,678.79	\$38,065.85	\$61,299.87						\$29,106.96		
New-Averages	\$18,340.75	10255	\$1,779.80	\$6,344.31	\$10,216.65	1.78	0.17	0.62	0.79	0.99	\$4,851.16	\$0.47	55.67%

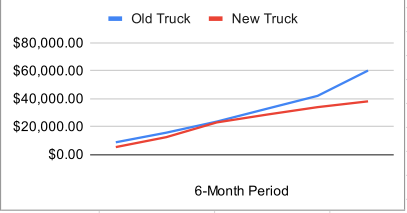
2023 Revenue - Old vs. New



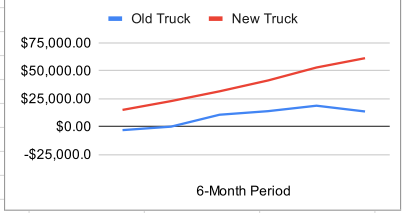
2023 Miles - Old vs. New



2023 Variable Cost - Old vs. New



2023 Net Income - Old vs. New



Old Truck:
 Year/Make/Model: 2018 International LT
 Miles during period: 514535 - 568734
 Engine: Cummins X15 450hp

New truck:
 Year make model: 2024 International LT
 Miles: 1650 - 63179
 Engine: Cummins X15 Efficiency Series

Driving style:
 Speed: Typically maintained between 55-58 mph for optimal efficiency.
 Where I procure loads: Utilized various load boards such as Uber Freight, Convoy, CH Robinson, JB Hunt, Coyote, Echo, and RXO.
 Where I travel: All 48 states
 How I fuel: Mudflap App
 How I get maintenance done: Undertook maintenance wherever feasible during over-the-road trips.
 Weight Limit: No strict preference for load weight, though a lighter load was favored when other factors were equal.